To: Bryan Robbins
Cc: Sara Stanzler
Subject: RE: Flock Safety Information
Date: Monday, October 11, 2021 9:28:49 AM

Bryan –

Zoom would probably be a good option so we can look at a map.

Dan Cohen, Division Commander
Santa Maria Police Department
(805) 928-3781 X-1234

From: Bryan Robbins <bryan.robbins@flocksafety.com>
Sent: Monday, October 11, 2021 8:46 AM
To: Daniel Cohen <dcohen@cityofsantamaria.org>
Cc: Sara Stanzler <sara.stanzler@flocksafety.com>
Subject: Re: Flock Safety Information

Commander Cohen,

Pleasure to meet you via email. If you would like we can touch base regarding the potential camera locations either by Zoom or a phone call. Let me know which works best for you. Looking forward to speaking with you.

Thank you,

On Mon, Oct 11, 2021 at 10:30 AM Sara Stanzler <sara.stanzler@flocksafety.com> wrote:

> Hey Commander Cohen,
>
> I wanted to introduce you to our dedicated solutions consultant Bryan Robbins (cc'ed here). He is a former patrol sergeant from California and implemented the Flock Safety ALPR program for his former department in Atherton.
>
> I wanted to introduce the two of you so perhaps you could connect briefly to make sure we're on the same page regarding mapping for Best Western.
>
> Bryan has mapped out a few potential options and to be conscious of your time so I thought it might be easier if the two of you synced for 5-10 minutes and then Bryan and I can meet with Max on Wednesday and let him know we're aligned as that may be a longer meeting.
>
> Bryan, I'll let you take it from here!
>
> Best, Sara

Sara Stanzler

Community Safety Representative

Southern California

415.968.1294 | sara.stanzler@flocksafety.com

https://www.flocksafety.com/california/

Do you mind giving us a review? Click here!

On Fri, Oct 8, 2021 at 6:47 PM Daniel Cohen <dcohen@cityofsantamaria.org> wrote:

> I have a full schedule . I can do a quick one at 1pm, but I have to be done at 1:15. If that works.
>
> Dan Cohen
> Division Commander
> Santa Maria Police Department, CA
> (805) 925-3781 x1234
>
> ---
>
> **From:** Sara Stanzler <sara.stanzler@flocksafety.com>
> **Sent:** Friday, October 8, 2021 2:14:40 PM
> **To:** Daniel Cohen <dcohen@cityofsantamaria.org>
> **Subject:** Re: Flock Safety Information
>
> Hi Commander Cohen, I just spoke with Max Tucker from Best Western Big America. He wants to move forward with two cameras which is great news!
>
> He has about 4 ways into the property so we'll need to pick the best 2 to start off with. Our next steps are to review camera placement and he was curious if you had any insight into what would help the PD specifically.
>
> I was going to set up a Zoom call next week to review the map together - would you be available for 10-15 minutes to join us and give your input? We can be flexible to your schedule. Max mentioned he's unavailable on Tuesday from 1-3pm.
>
> Best, Sara
>
> Sara Stanzler
>
> *Community Safety Representative*
>
> *Southern California*
>
> 415.968.1294 | sara.stanzler@flocksafety.com
>
> **https://www.flocksafety.com/california/**
>
> *Do you mind giving us a review? Click here!*

On Thu, Oct 7, 2021 at 3:52 PM Daniel Cohen <dcohen@cityofsantamaria.org> wrote:

> Thank you Sara. I will share your contact information.
>
> *Dan Cohen, Division Commander*
>
> *Santa Maria Police Department*
>
> *(805) 928-3781 X-1234*

From: Sara Stanzler <sara.stanzler@flocksafety.com>
Sent: Thursday, October 7, 2021 3:10 PM
To: Daniel Cohen <dcohen@cityofsantamaria.org>
Cc: Shane Armstrong <sarmstrong@cityofsantamaria.org>; Eligio Lara <elara@cityofsantamaria.org>
Subject: Flock Safety Information

Hi all, thanks again for having me on today!

Please feel free to share my contact information with the group -

Direct number: 415-968-1294

Email: sara.stanzler@flocksafety.com

Here is some general information on Flock Safety you can share -

HOA_Flock Overview.pdf
Flock Safety - Sole Source Letter 8.28.21.pdf
Flock Safety FAQ's

Flock Safety Privacy FAQs.pdf

Attached below is today's deck as well.

Thanks again for your time! Have a great rest of the week.

Best, Sara

Sara Stanzler

Community Safety Representative

Southern California

415.968.1294 | sara.stanzler@flocksafety.com

https://www.flocksafety.com/california/

Do you mind giving us a review? Click here!

--

Bryan Robbins

Solutions Consultant

209.613.7742 | bryan.robbins@flocksafety.com